

Laithwaite's  
..... WINE .....

# ROAD SHOW

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TASTE • SHOP • DISCOVER

Portsmouth Cathedral  
Thursday 13<sup>th</sup> June 2019



#LaithwaitesRoadShow

# Laithwaite's

..... WINE .....

*Celebrating 50 years*

## WHERE IT ALL BEGAN...

50 years ago I took a job at a Bordeaux winery where they made truly great wines. I loved the way everyone's lives were totally wrapped around making THE BEST wine possible.

At the time there was a lot of wine fraud in the UK. So I started bringing back the 'real quality stuff' to my first ever customers. Then I wrote to the papers and lots more people wanted a taste. I borrowed a van, collected my special wines, delivered them – and things really took off.

Today we still know all our winemakers personally and understand the likes of every customer. Wine, done right, really is such a personal thing; it's best that way.

*Tony*

Tony Laithwaite



**BORDEAUX DIRECT**





Laithwaite's  
..... WINE .....

*Celebrating 50 years*

# Welcome to Portsmouth

Welcome to our Portsmouth wine tasting in our brand-new venue the stunning, Portsmouth Cathedral – a building that has witnessed war and peace, famous marriages, been bombed and rebuilt and remains a building of greatness and simple enduring beauty.

It's great to be back in Portsmouth to mark Laithwaite's 50<sup>th</sup> Anniversary with you. We have over 40 wines for you to try today. Please keep hold of your souvenir tasting glass which is yours to take home with you if you wish. Feel free to make your way around the tables in any order, helping yourself to the cheese and water to cleanse your palate and glass as you go. Just as a courtesy to your fellow wine lovers, once you have had your chosen drop splashed into your glass, please move away from the table so that others can gain speedy access. No-one wants to see a wine jam! And of course, there's nothing to stop you revisiting.

We are pleased to be joined by some of our lovely producers and staff. They are here to tell you about the wines so please do ask them any questions you may have and they will be happy to help. We are also pleased to welcome food suppliers, The Olive Store, who will be offering a range of produce to complement the wines today.

- **Make the most of today's special offers – you'll get the full price of your ticket back (£27) if you choose to order wine (12 bottles or more), PLUS spend £150 and you'll get a FREE £10 voucher to spend on your next purchase.**
- These event-exclusive offers are to say a big thank you for attending our event. Feel free to select **any combination of wines** from the event programme; details of these offers can be found on p.4 of this booklet.
- Don't forget to vote for your favourite wines at the special pods dotted around the venue – the winners will be announced just before the end of the session. Stay tuned to see if your favourite won.

Lastly, and most importantly, we hope you enjoy your tasting.

Cheers!

## The Laithwaites Events Team

Please note, the wines and prices listed are correct at the time of printing and may be subject to change depending on stock availability.

**Drink Responsibly**  
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# TODAY'S SELECTION

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JOIN THE CONVERSATION  #LAITHWAITESROADSHOW

1

HAMBLEDON, ENGLAND

Hambledon is a great Hampshire wine estate with 50 years of heritage and can boast being the first to produce English wines commercially. Try three examples of award-winning fizz from one of England’s renowned estates.



Table 1	HAMBLEDON, ENGLAND	List Price	Price (12+ mixed case)	Code
1 Fizz	<b>Hambledon Classic Cuvée NV</b> English Quality Sparkling Wine - 12% ABV	£29.99	£26.99	3343217
<i>From one of England's most highly regarded producers of fine fizz, the superb Classic Cuvée makes a gorgeous glassful, with English orchard fruit aromas, quince and creamy hazelnut. Blended from classic Champagne grapes, it's complex and long.</i>				
2 Fizz	<b>Hambledon Premiere Cuvée NV</b> English Quality Sparkling Wine - 12% ABV	£41.99	£37.79	3343417
<i>As its name suggests, this is the flagship Cuvée from Hambledon - the first English estate to produce wines commercially. This Première Cuvée is a superb blend of Chardonnay and Pinots long aged on lees.</i>				
3 Fizz	<b>Hambledon Classic Cuvée Rosé NV</b> English Quality Sparkling Wine - 12% ABV	£34.99	£31.49	3343317
<i>Superb 92 point pink English fizz from one of our most renowned estates. Vivid fruit and complexity.</i>				

Did you know we also make wine?

## 2 LE CHAI AU QUAI, FRANCE

Stop by table 2 for a taste of Le Chai au Quai – the headquarters for Laithwaite's own production wines situated in Castillon, on the banks of the Dordogne river. With no vineyards, this wine studio has the ultimate freedom to buy in grapes from wherever it chooses. Throughout the years its main objective has remained: always to produce the finest quality at the best, most affordable price.



LE CHAI AU QUAI



@lechiauquai  
lechiauquai.com

Table 2	LE CHAI AU QUAI, FRANCE	List Price	Price (12+ mixed case)	Code
4 White	<b>Le Champ des Etoiles Chardonnay</b> Vin de France – 13.5% ABV	£10.99	£9.89	2116118
<i>Sister wine to Le Champ des Etoiles Pinot Noir, this crisp Chardonnay is made in classic Mâcon Villages style, yet the fruit comes from ocean cooled Languedoc vineyards. Deliciously creamy and full, it offers stone fruit with elegant minerally zip.</i>				
5 White	<b>La Nuit Blanche Cabernet Blanc</b> Vin de France – 12% ABV	£11.99	£10.79	3109518
<i>An exciting, innovative white from the team at Le Chai au Quai. Winemaker Mark was hopping with delight when he discovered a parcel of Cabernet Blanc two years back. White skins, white flesh, the wine shows bright creamy apricot and lovely freshness.</i>				
6 Red	<b>Le Secret des Etoiles Pinot Noir 2017</b> Vin de France – 13% ABV	£13.99	£11.99	1419717
<i>If you adore the leafy berry complexity of Burgundy's Pinot Noir, but find the prices steep, try this luscious, oak-aged gem. Crafted at Le Chai, it uses grapes from high Languedoc slopes and is seductively silky with spicy raspberry notes.</i>				
7 Red	<b>XV du Président 2018</b> Pays d'Oc IGP, France – 15% ABV	£10.99	£9.89	3310018
<i>The Roussillon's remote village of Maury is "home to thunderously powerful Grenache" (Andrew Jefford), just what's required for the legendary XV. This 15% red has inspired a generation of Big Reds and remains incomparably rich and satisfying.</i>				

Notes:

## 3 SUMMER ROSÉ

Long, hot summer days wouldn't be complete without a refreshing glass of rosé and you'll be tickled pink with today's selection including a stylish bubbly made using methode traditionnelle with refreshing summer fruit flavours and the newest edition to our bag-in-box range: a berry-scented Italian charmer, perfect for parties and portable for picnics.

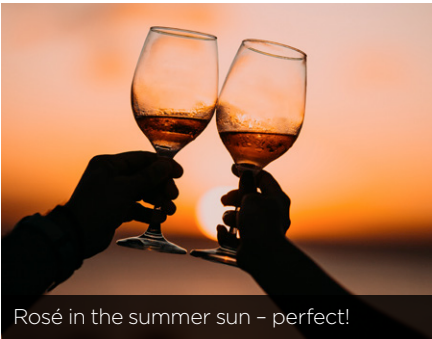


Table 3	SUMMER ROSÉ	List Price	Price (12+ mixed case)	Code
8 Rosé	<b>Abbesse de Loire Crémant de Loire Rosé NV</b> Crémant de Loire AOC, France – 12.5% ABV	£11.99	£11.99	1704518
<i>Abbesse is our bestselling French Sauvignon, so you'd expect the same high quality and vitality from the pink crémant. That's just what you get in this creamy rosé fizz, given secondary bottle fermentation (à la Champagne) for a fine bubbled mousse.</i>				
9 Rosé	<b>Domaine Saint Laurent 2018</b> Côtes de Provence AOP, France – 12.5% ABV	£14.99	£13.49	3759218
<i>Elegant pale pink rosé from a great little cellar in Provence's 'golden triangle'. Crafted from a trio of classic Southern French varieties plus a splash of Mediterranean Vermentino, this delicately fruity and floral rosé is delightfully refreshing.</i>				
10 Rosé	<b>Budburst Blush 2017</b> Codru, Moldova – 12.5% ABV	£8.99	£7.99	3478117
<i>Love Pinot Grigio and a delicately hued rosé? Here's a star pink from the naturally organic vineyards of Moldova. Biting winds in this ancient wine region make for healthy vines and pure, fresh wines. Enjoy then this delightful, berry scented blush.</i>				
11 Rosé	<b>Il Papavero Rosato (wine box) NV</b> Vino Rosato, Italy – 12% ABV	£17.97	£17.97	3795018
<i>Here's a rosato with sun blessed Sicilian ripeness and freshness too. Mouthfilling, juicy and moreish, it fits in effortlessly – at parties, picnics, barbecues – with food or without. As a perfect glass any time, it's ideal in this wine box format.</i>				

Notes:



## 4 OLD WORLD CLASSICS

Step in to summer with a juicy fridge favourite from Italy bursting with ripe stone fruit flavours and prepare to be 'Gewurtz'd' by the launch of the perfect summer night's tipple from Marta Martinez's cellar. We've also got the perfect accompaniment to our 50<sup>th</sup> Anniversary celebrations with the limited edition of customer favourite, El Bombero as well as a dark and seductive Primitivo red from Italy's Puglia.



Table 4	OLD WORLD CLASSICS	List Price	Price (12+ mixed case)	Code
<b>12 White</b>	<b>Peach Stone Bianco 2017</b> Terre Siciliane IGT, Italy - 12% ABV	£8.99	£7.99	2282217
<i>The name Peach Stone says it all, because this is brimming with ripe stone fruit flavours. Soft and mouthfilling, yet crisp and fresh. And it showcases a thrilling new grape and a brilliant young winemaker whose wines are creating quite a buzz.</i>				
<b>13 White</b>	<b>Sol de Valencia Gewürztraminer 2018</b> Valencia DO, Spain - 12% ABV	£9.99	£7.99	3793018
<i>A new-release that beautifully shows off Gewurztraminer's exotic, aromatic charms. Ripe, rounded and fresh too, and very rare in Spain. An exciting find from a cellar that specialises in 'old treasure' vineyards. A characterful, lightly spiced white.</i>				
<b>14 Red</b>	<b>Pillastro Primitivo 2018</b> Puglia IGP, Italy - 13.5% ABV	£10.99	£8.99	0016918
<i>Packed with spiced plum and raspberry flavour, this rich, dark, velvety red has bagged 50 awards in the last seven vintages, while the winery has twice been voted southern Italy's finest. With over 500 5-Star reviews, it's a firm customer favourite.</i>				
<b>15 Red</b>	<b>El Bombero 50<sup>th</sup> Aniversario 2017</b> Carinena DO, Spain - 15% ABV	£10.99	£9.89	3737217
<i>Imagine all the style of El Bombero - big, powerful, spicy - but even richer. This is the gorgeous limited edition. High altitude strawberry-silk Tempranillo with juicy, old vine Garnacha plus a dash of intense Cabernet, all wrapped in spicy oak.</i>				



## 5 DFJ VINHOS, PORTUGAL

Portugal offers wine drinkers terrific value in the wine drinking stakes, as well as an awe inspiring range of native grapes and today we have a selection from one of Portugal's top names. Winemaker José Neiva Correia is a doyen of Portuguese wine with many awards to his name. Having consulted for many of the country's top cellars, he now has his own estate, and combines generations of tradition with an inquisitive spirit undimmed by decades of experience.



Winemaker, José Neiva Correia

Table 5	DFJ VINHOS, PORTUGAL	List Price	Price (12+ mixed case)	Code
<b>16 White</b>	<b>Aluado Chardonnay 2017</b> Estremadura VR, Portugal – 12% ABV	£9.99	£8.99	2881017
<i>If you enjoy a white with a real zip of freshness along with appealing ripe fruit, this ocean cooled Chardonnay from Portugal will perfectly fit the bill. It's from one of the finest winemakers in this great value country and last year took Gold.</i>				
<b>17 Rosé</b>	<b>Brigando Rosé 2017</b> Vinho Regional de Lisboa, Portugal – 11.5% ABV	£8.49	£7.64	1983517
<i>For fans of top quality wines offering great value for money, Portugal is a happy hunting ground. This fresh fruity pink is from one of the top names in Portuguese wine, José Neiva, and last year won Gold. Enjoy its berry fruit and crisp lemon zip.</i>				
<b>18 Red</b>	<b>Brigando Shiraz Tinta Roriz Touriga Nacional 2017</b> Vinho Regional de Lisboa, Portugal – 13% ABV	£8.49	£7.64	0880717
<i>For fans of great quality and brilliant value Brigando is the real deal, with a Trophy, a Platinum and two Golds last vintage. It's a gorgeous, rich red from the biggest name in Portuguese wine, José Neiva, winner of IWC Red Wine of the Year twice!</i>				
<b>19 Red</b>	<b>Aluado Alicante Bouschet 2017</b> Vinho Regional de Lisboa, Portugal – 13.5% ABV	£9.99	£8.99	1549717
<i>Velvet black fruit Alicante plays a minor role in many of Portugal's reds but José Neiva Correia decided to give it centre stage. Madness, some thought, but five Golds, a Best Buy and 90 points from Wine Enthusiast over two vintages prove him right.</i>				

## 6 BODEGAS FABRE, ARGENTINA

Bodegas Fabre rank among the country's most respected wine producers and since Hervé Fabre set foot in Argentina in the 90s, he's been a pioneering spirit in wine. We have an award-winning Argentinian line up today including a 94-point Cabernet Franc and a creamy, ripe and fresh Chardonnay. Also, see how the Trophy winning Malbec compares with the glorious, silky fruit and flavour of the new Calos from Hervé's homeland, France.



Winemaker Hervé and his wife Diane

Table 6	BODEGAS FABRE, ARGENTINA	List Price	Price (12+ mixed case)	Code
<b>20 White</b>	<b>HJ Fabre Reservado Chardonnay 2018</b> Mendoza, Argentina - 13.5% ABV	£13.99	£12.59	1573718
<i>Bordeaux born Hervé Fabre is a leading light in Argentina. First it was with Malbec, now he's leading the way with Chardonnay too. He's harnessed the high Andean climate to bring delicious freshness and fruit vitality to this stone fruit Chardonnay.</i>				
<b>21 Red</b>	<b>HJ Fabre Barrel Selection Patagonia Malbec 2016</b> Patagonia, Argentina - 14.5% ABV	£15.99	£12.79	0232416
<i>Superb, double Gold Malbec from Bordeaux born Hervé Fabre. In fact, it's won a Trophy for the last two vintages. In 1986 Hervé discovered Argentina and he's been making award winning wines there ever since. Decant early just as you would fine claret.</i>				
<b>22 Red</b>	<b>Calos Réserve Malbec 2016</b> Cahors AOC, France - 13.5% ABV	£15.99	£14.39	3770916
<i>You've enjoyed the magnificent, Trophy-winning Malbecs from Hervé Fabre's Argentina estates. Now indulge in the same glorious, silky fruit and flavour of Calos, from his homeland, France. Part barrel aged, rich, velvety, with claret-like elegance.</i>				
<b>23 Red</b>	<b>HJ Fabre Reservado Cabernet Franc 2016</b> Mendoza, Argentina - 14.5% ABV	£15.99	£12.49	3350516
<i>Since Hervé Fabre set foot in Argentina in the 90s, he's been a pioneering spirit in wine. Every year he wins Trophies and high points galore. This exceptional 94 point Mendoza Cab Franc is beautifully balanced, barrel aged, with silky fruit finesse.</i>				

Notes:



## 7 VIÑA TARAPACÁ, CHILE

Viña Tarapacá in the Maipo Valley was founded in 1874 by a successful businessman, Don Francisco de Rojas y Salamanca. He imported noble grape varieties from France and created a magnificent estate with high altitude vineyards cooled by breezes off the Pacific – essential for crisp, modern whites. Try an example today as well as superb Bordeaux style reds in which Chile, and notably Tarapacá excels.



Viña Tarapacá in Maipo Valley

Table 7	VIÑA TARAPACÁ, CHILE	List Price	Price (12+ mixed case)	Code
<b>24 White</b>	<b>Viña Tarapacá Sauvignon Blanc 2018</b> Valle Central, Chile – 12.5% ABV	£9.99	£8.99	0012018
<i>This is the much loved Sauvignon from the century-old Tarapacá estate, showered every vintage with 5-Star reviews. That's partly due to high up vineyards which put the Sauvignon aromatics and zesty lemon fruit on full volume. Thoroughly refreshing.</i>				
<b>25 White</b>	<b>Viña Tarapacá Merlot 2018</b> Valle Central, Chile – 13% ABV	£9.99	£8.99	2051618
<i>Every year this Chilean Merlot proves one of our most popular reds, due to its sheer drinkability and terrific value. Tarapacá is a leading estate, in a beautiful position of the valley. Their 2018 Merlot is on top form – smooth and deeply fruity.</i>				
<b>26 Red</b>	<b>Viña Tarapacá Cabernet Sauvignon 2018</b> Valle Central, Chile – 13.5% ABV	£10.99	£9.89	0003318
<i>This fruit-first Cabernet Sauvignon is an everyday staple for hundreds of customers and demonstrates how the variety thrives in Chile. Ripe and juicy, with mouthfuls of ripe cassis, the Don's Cabernet is not only irresistible, it's great value too!</i>				
<b>27 Red</b>	<b>Viña Tarapacá Malbec Shiraz 2018</b> Valle Central, Chile – 13.5% ABV	£10.49	£9.44	2141518
<i>You might think Malbec is an Argentinian speciality but Chile has been growing it for a century too. Tarapacá's Cristian Humberto has captured the grape's renowned black fruit flavours and added complexity and spice with a generous dash of Shiraz.</i>				

Notes:



8

## LUIS FELIPE EDWARDS, CHILE

A highly respected Chilean family estate and winery, voted Chile's four time 'Winery of the Year'. A benchmark for value too. Their selection today includes: a crisp, lemony Sauvignon Blanc from the ocean-cooled vineyards of Colchagua as well as a seductively silky, fresh tasting Malbec. Say hello to producer Peter who will be happy to tell you more.



Luis Felipe Edwards vineyards, Chile

Table 8	LUIS FELIPE EDWARDS, CHILE	List Price	Price (12+ mixed case)	Code
28 White	<b>Don Cayetano Sauvignon Blanc Reserva 2018</b> Colchagua Coast, Chile – 12% ABV	£9.99	£8.99	2000518
Close to the coast, Chile's Colchagua Costa produces Sauvignon bursting with freshness and fruit. This vibrant Reserva comes from four time Chilean 'Winery of the Year' Luis Felipe Edwards and dazzles with its grassy, citrus and mineral crispness.				
29 Rosé	<b>Riversong Rosé 2018</b> Rapel, Chile – 12.5% ABV	£9.49	£8.49	2177318
Chile excels with Bordeaux grape varieties, making velvety smooth reds and deliciously fresh, berry scented rosés, too. Enjoy the appetising Riversong pink, crafted by Nicolas Bizzarri.				
30 Red	<b>Riversong Pinot Noir 2018</b> Valle Central, Chile – 12.5% ABV	£9.99	£8.99	2145018
From winemaker Nicolas Bizzarri, this is delicious Pinot Noir from the Central Valley. Pale in colour yet full of gentle berry fruit, it shows why Chile has an international reputation for fine, affordable Pinot Noir.				
31 Red	<b>The Patriots Merlot 2018</b> Valle Central, Chile – 13% ABV	£8.49	£7.49	2257218
The Patriots is the ultimate expression of the red that Chile does better than anywhere else – supple, easy drinking Merlot. Each year we search out a Merlot with the perfect combination of smooth texture and ripe berry flavours at a great price.				

Notes:





Did you know we  
also make wine?



**RedHeads**  
@redheadswine

## 9 REDHEADS STUDIO, AUSTRALIA

RedHeads Wine seeks to do things differently. They go out, find the best parcels of fruit and liberate them from the “big brands”. They bring the grapes, row by row, back to the winery to sculpt wines with soul, character and personality.

15th February 2019 was a momentous day in the history of RedHeads Wine... when they officially opened their brand new winery in the Barossa Valley! This marks a huge step in their journey from humble beginnings in a McLaren Vale Indian restaurant to now. Their own land, their own winery, it's time for true freedom of expression!

Table 9	REDHEADS STUDIO, AUSTRALIA	List Price	Price (12+ mixed case)	Code
<b>32 Red</b>	<b>RedHeads R'dotto Royale 2016</b> Adelaide, Australia – 14% ABV	£13.99	£12.49	3149116
<i>This gorgeous, rich red is named after Venice's 18th century gambling house, R'dotto. It's RedHeads' biggest gamble to date! Five Italian stars grown by two great growers combine in this seductive, velvety wine that will win you over, hands down.</i>				
<b>33 Red</b>	<b>RedHeads Princess of Thieves 2017</b> Barossa, Australia – 14.5% ABV	£17.99	£16.19	2226517
<i>A Princess of a wine – shimmering in regal purple (and Gold) with pure fruit pedigree, using old vine grapes grown in and around the Barossa. From the RedHeads wine studio, handcrafted from the classic blend – Grenache, Mataro/Mourvèdre and Shiraz.</i>				
<b>34 Red</b>	<b>RedHeads Dan'Jango 2017</b> Barossa and Clare Valley, Australia – 15% ABV	£15.99	£13.99	2232417
<i>Hero Dan'Jango will cut the wires, scale the loftiest walls, to rescue the best parcels of grapes. He then crafts them into this rich, smoky, liquorice and blackberry kissed Shiraz. Using Clare and Barossa fruit, this is a gorgeous, double Gold red.</i>				
<b>35 Red</b>	<b>RedHeads Nobs &amp; Snobs 2017</b> Clare Valley – 14.5% ABV	£15.49	£13.49	3149217
<i>An exciting Gold medal red from RedHeads wine studio. It combines top quality grapes from grower Richard Hughes in premium Clare Valley with the winemaking talent of the RedHeads team. With a year in oak, this is a spicy red with ample black fruit.</i>				

Notes:

## 10 FINE WINE

Our Fine Wine experts at Laithwaite's specialise in the buying and selling of the world's finest and rarest wines. They've selected four of their favourites for your delectation today.



Table 10	FINE WINE	List Price	Price (12+ mixed case)	Code
36 White	<b>Klein Constantia Estate Reserve Sauvignon Blanc 2016</b> Constantia WO, South Africa - 14% ABV	£20	£20	3746016
<i>From a historic estate dating back to 1685, this is a dazzling, pure fruit, mineral laced Sauvignon. Using grapes from six high altitude vineyards that produce the supreme quality, this tightly woven, well zipped white has remarkable finesse.</i>				
37 White	<b>Pieropan Soave Classico Calvarino 2016</b> Soave Classico DOC, Italy - 12.5% ABV	£21	£21	1107216
<i>For the Grand Cru of Soave, head for Pieropan - the wines are in a league of their own. Founded in 1880, Pieropan make wines of such elegance, intensity and character, they have top critics queueing to taste. This is the 94-point single vineyard cru.</i>				
38 Red	<b>Greywacke Pinot Noir 2015</b> Marlborough, New Zealand - 13.5% ABV	£32	£32	3808515
<i>A highly fragrant style of 100% Marlborough Pinot with cinnamon and clove spiciness; a dense structure, generous palate weight and a long and lively finish.</i>				
39 Fortified	<b>Tio Pepe Fino En Rama 2019</b> Jerez DO, Spain - 15% ABV	£16.99	£15.29	2665519
<i>Special limited bottling of intense, ultra fresh Tio Pepe Fino. There's really nothing else quite like it.</i>				

Notes:



## 11 OLD BAKERY GIN

A classically styled London Dry Gin with pronounced citrus, made at the former north London bakery that was once an illicit distillery. Chat to George and Ian on the stand to discover more.



Table 11	OLD BAKERY GIN	List Price	Price (12+ mixed case)	Code
40 Spirit	Old Bakery Gin London, England - 41.2% ABV	£37	£37	3407018

*Medal winning gin from an artisan outfit in London's Palmers Green. Crafted using an original secret recipe (a century ago this was an illicit distillery), it's elegant and aromatic, with a juniper bias. A favourite of Michael Portillo!*

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To find out more, please visit [laithwaites.co.uk/rewards](http://laithwaites.co.uk/rewards)

## 12 SPIRITS

Get in the spirit and add a touch of luxury to your side board with our award-winning line up. Make a bee-line for our gorgeously smooth Toffee Fudge Vodka, have a taste of the 'World's Best Rum' and turn your Prosecco into a super-speedy, sophisticated cocktail with one of our excellent liquers.



Table 10	SPIRITS	List Price	Price (12+ mixed case)	Code
<b>41 Spirit</b>	<b>V Gallery Toffee Fudge Vodka (50cl)</b> Great Britain – 21% ABV	£17.99	£17.99	3367017
<i>The mindblowing result of five times distilled Italian grain vodka combined with a classic pairing of toffee and fudge. The flavour is intense and gorgeously smooth. Judges at the International Wine &amp; Spirit Competition loved it and so do we!</i>				
<b>42 Spirit</b>	<b>Plantation 5-year-old Barbados Rum (70cl)</b> Barbados – 40% ABV	£27.95	£27.95	1841717
<i>This double Gold medal rum is part of the Caribbean collection produced by Cognac Ferrand. Special double maturation – ageing in bourbon casks in Barbados, then in Cognac barrels in France – lends fabulous richness. Named “the world’s best rum”.</i>				
<b>43 Spirit</b>	<b>Chase Elderflower Liqueur (50cl)</b> Herefordshire, England – 20% ABV	£19.99	£19.99	3003616
<i>An ideal complement to Prosecco, less expensive Champagnes, cocktails and desserts, Chase Elderflower Liqueur has a flavour that evokes English summer days. It's made by macerating the freshest blooms of the elderflower in smooth Chase Vodka.</i>				
<b>44 Spirit</b>	<b>White Heron British Cassis Blackcurrant Liqueur (50cl)</b> Herefordshire, England – 15% ABV	£22	£22	3607018
<i>Whichever side of the Channel you hail from, you will have to admit this: all British blackcurrant liqueur is as good as, if not better than, any French cassis. So add a splash to a glass of English sparkling wine and enjoy a right Royal Kir.</i>				
<b>45 Fizz</b>	<b>Il Papavero Prosecco NV</b> Prosecco DOC, Italy – 11% ABV	£12.99	£12.99	2129517
<i>This Prosecco is a fabulous addition to the Il Papavero range and has notched up a bevy of 5-Star reviews. Highly fashionable, it is not only delicious and refreshing, but also affordable as it's from our friend and maestro Scipione Giuliani.</i>				



# FOODIES

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## THE OLIVE STORE

The Olive Store was founded in 2005 by Michael Derham, a university lecturer in Spanish, while on a trip to Spain to visit his students. As a Spanish speaker he was able to travel to the rural interior of Andalucía, to discover and bring home the authentic taste of rural Spain. Andalucía alone has the largest production of olive oil in the world especially using the famous Picual olives. The ham and chorizos are produced in Jabugo, a tiny, remote village world famous for its climatic conditions which make it perfect for curing ham from the local Ibérico black pigs which are free range and fed on acorns.

**Email:** [enquiries@theolivestore.co.uk](mailto:enquiries@theolivestore.co.uk)

**Web:** [theolivestore.co.uk](http://theolivestore.co.uk)



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### Allergens in wine

You may have noticed the addition of allergen information to wine labels highlighting egg and milk. There is a new requirement under EU legislation to label these allergens as well as sulphites. You can view them on our labels, website and in our brochures when egg or milk is used as an ingredient or as a processing aid in the production of wine. You will see the words:

Contains egg, contains milk, contains sulphites or a combination; such as contains egg and sulphites.

Unless otherwise stated, all wines contain sulphites.

EXCLUSIVE EVENT-ONLY OFFER

HURRY  
LIMITED  
TICKETS  
AVAILABLE



# VINTAGE FESTIVAL

LONDON 2020

SAVE  
**£8**  
PER TICKET

## CELEBRATE OUR 41<sup>st</sup> YEAR

Book your tickets to next year's Vintage Festival at Old Billingsgate  
on Friday 17<sup>th</sup> and Saturday 18<sup>th</sup> April 2019.

Save £8 per ticket! Just add them to your order today.  
Hurry – discounts will end at 2pm Friday 21<sup>st</sup> June 2019.

For further details visit:

**VINTAGEWINEFESTIVAL.CO.UK**



Quote XPF001 when ordering after the event to receive your discounts

GET YOUR  
TICKET PRICE BACK

# £27

## OFF YOUR ORDER

when ordering  
ANY 12 bottles of wine\*

\*Valid on orders of £83.88 or more

# FREE

## DELIVERY

when spending over  
£150 (normally £7.99)

# £10

## GIFT VOUCHER

on all orders made at  
the event for £150

AVAILABLE  
TODAY ONLY!

## HOW TO ORDER

1. Simply select your wines and fill out the order form.  
Take the form to the Orders & Information desk where an advisor will complete your order.
2. Email your order to [events.feedback@lalthwaiteswine.com](mailto:events.feedback@lalthwaiteswine.com)  
quoting reference code **XPF001**.
3. Call 03330 148 200 and mention you have been to Lalthwaite's Portsmouth tasting to get your event offers.  
But hurry – you must order by 2pm Friday 21<sup>st</sup> June 2019 to take advantage of the exclusive event discounts including FREE delivery!



ORDER HERE TODAY



ORDER BY EMAIL  
[events.feedback@lalthwaiteswine.com](mailto:events.feedback@lalthwaiteswine.com)  
QUOTE: XPF001



ORDER BY PHONE  
**03330 148 200**  
QUOTE: XPF001

## ORDER BY 2PM FRIDAY 21<sup>ST</sup> JUNE 2019 TO GET YOUR EVENT OFFERS

**Terms and Conditions:** You or anybody you buy wine for must be 18 years or over. All goods are subject to availability. Prices and special offers (including free delivery) are limited to one per household and valid until 2pm on 21st June 2019, or while stocks last. 10% discount: A discount of 10% or more has been applied to selected wines when buying 12 bottles or more. These prices are highlighted in this brochure and are available until 2pm on 21st June 2019. £27 discount: If you place an order at Lalthwaite's Portsmouth Tasting 2019 or at any time up to 2pm on 21st June 2019 (a) to the value of £83.88 or more and (b) for at least 12 bottles, we will apply a further discount of £27 (being the price of your ticket) to the order. The discount can only be used on the white, red and rose wine, sparkling wines and spirits available in the event brochure. Free delivery and £10 gift voucher: If you place an order at Lalthwaite's Portsmouth Tasting 2019 or at any time up to 2pm on 21st June 2019 (a) to the value of £150 or more and (b) for at least 12 bottles, we will give you our standard three-day delivery free of charge (normally £7.99) and give you a free voucher card to the value of £10. Gift vouchers can only be used on future purchases and not in conjunction with wines plans, introductory or discounted offers. Gift vouchers are valid until the expiry date indicated on the voucher and can be used for whole or part payment of goods and services from Lalthwaite's Wine. Gift vouchers can be redeemed at Lalthwaite's Wine shops (excluding garden centre concessions and farm shops), by telephone, post or online. If goods are bought online, by post or over the phone for less than the face value of the gift voucher, any change will be given by way of an account credit to be used against future purchases. However, please note that we are not able to offer credit if the full value of the gift voucher is not used at Lalthwaite's Wine shops. Vouchers can only be redeemed once, are non-transferable, may not be sold at auction and have no cash alternative. Additional requirements for placing an order to which the discounts and free offers apply. You can place an order at Lalthwaite's Portsmouth Tasting 2019 or at any time up to 2pm on 21st June 2019. If you wish to place an order after the event, please call our Customer Services team on 03330 148 198; you will need to have available the name and membership number of the customer who purchased your ticket (if this was not you). Items are offered at the price and quantity stated in this brochure. If you wish to order different quantities, please call us for prices and availability. Delivery to UK addresses only (excluding Channel Islands and BFPO addresses). Standard delivery takes 3 working days (delivery to offshore islands, NI, Scottish Highlands and some other areas of Scotland may take a few days longer). Orders for two or more cases may arrive separately. You can track your order online by logging into your account and clicking on 'My Orders' or by calling 03330 148 198. In the unlikely event of wines becoming unavailable, a substitute of similar style and of equal or greater value will be supplied. If you are unhappy with any substitutions you receive we will arrange to collect them from you (free of charge) and replace the bottles or give you a refund as appropriate. If you would rather that we didn't substitute, please tick 'No substitutes' on your order form, or let our operator know. You may cancel your order up to and including 14 calendar days after the day on which you receive your order. Please let us know if you wish to cancel by contacting our Customer Service team by phone, email or completing the cancellation form available online at [lalthwaites.co.uk/cancellationform](http://lalthwaites.co.uk/cancellationform). Order acceptance and the contract between you and Lalthwaite's Wine will only be formed on the despatch to you of the products ordered. Please see [lalthwaites.co.uk/terms](http://lalthwaites.co.uk/terms) for full terms and conditions. If you have any queries please call 03330 148 198 or email us at [customerservice@lalthwaites.co.uk](mailto:customerservice@lalthwaites.co.uk). We may monitor and record calls for training purposes. By registering and entering your details you consent to receiving promotional offers from Lalthwaite's Wine and other members of the Direct Wines Group. Please see our Privacy Policy and Cookies Policy available at [lalthwaites.co.uk/privacy](http://lalthwaites.co.uk/privacy). Lalthwaite's Wine part of Direct Wines Ltd. Registered in England and Wales. Registered Number 1095091. One Waterside Drive, Arlington Business Park, Theale, Reading, Berkshire, RG7 4SW.



Laithwaite's  
..... WINE .....

*Celebrating 50 years*

Join us on the road to celebrate 50 years of Laithwaite's Wine:  
**laithwaites.co.uk/events**

## London

Friday 8th & Saturday 9th November 2019  
£35 per person

Join us for a very special celebration at brand new venue, Tobacco Dock, for this year's London event as we bring the best of our wines direct to you. Visit **laithwaites.co.uk/londonlive** for further details.



## Manchester

Friday 22nd & Saturday 23rd November 2019  
£35 per person

We'll be heading back to the stunning Manchester Cathedral for this year's event, so please join us to help us mark the occasion in style. Visit **laithwaites.co.uk/events** for further details.



## Birmingham

Saturday 7th December  
£30 per person

For the first time in a number of years we'll be heading to the heart of Birmingham and to brand new venue, Birmingham Council House, so please join us to help celebrate 50 years of Laithwaite's Wine. Visit **laithwaites.co.uk/events** for further details.



@WineEvents\_LW | Visit us at **laithwaites.co.uk/events**

**E:** [eventsfeedback@laithwaiteswine.com](mailto:eventsfeedback@laithwaiteswine.com) **T:** 0118 903 1131

**In order to receive the event offers please quote the reference code XPF001 when ordering**

**NB:** Event offers end at 2pm on Friday 21<sup>st</sup> June 2019. Full terms and conditions for all offers can be found at [laithwaites.co.uk/eventterms](http://laithwaites.co.uk/eventterms)